

August 2023 Almond Position Report

August 2023 shipments were 212.01 million pounds. This is **-7.1%** compared to August 2022 shipments of 228.30 million pounds.

2023 Almond Supply

Carry-in from the 2022 crop:	800 million pounds
Estimated 2023 crop size:	2.600 billion pounds
Less 2% loss / exempt:	52 million pounds
Less shipments to date:	212 million pounds
Less commitments:	622 million pounds
Remaining unsold supply:	2.514 billion pounds

Receipts, Shipments & Inventory v. 2022 Season

Receipts:	-73.46%
Total supply v. 2022 season:	-20.69%
Shipments v. 2022 season:	-7.14%
Uncommitted inventory:	-86.14%

Receipts & Shipments

2023 crop receipts are 70.13 million pounds, which is **-73.46%** compared to 2022 crop receipts of 264.22 million pounds. August shipments of 212.01 million pounds are 16.29 million pounds less than the record set last year of 228.30 million pounds.

Commitments (Almonds that are sold, but not yet shipped)

Domestic commitments of 252 million pounds are **-17.06%** and export commitments of 370 million pounds are **+19.14%** compared to August 2022. New sales during the month of August were about 256 million pounds.

Domestic Shipments

Domestic shipments were **-6.2%** at 61.42 million pounds. This is 4.03 million pounds less than last year and 5.83 million pounds less than the record set in August 2017. New domestic sales during the month of August were about 54 million pounds.

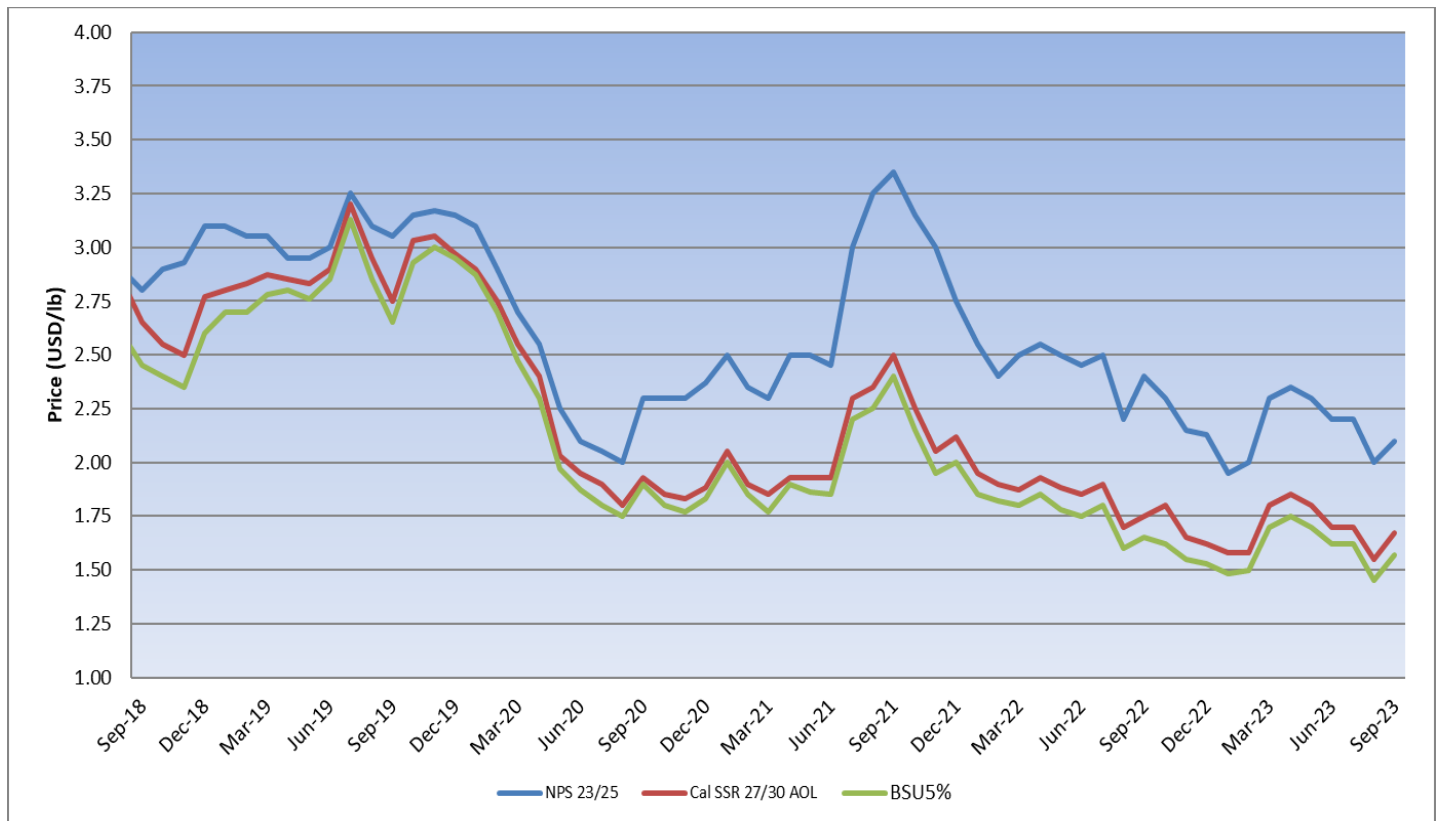
Export Shipments

Export shipments were **-7.5%** at 150.60 million pounds. This is 12.25 million pounds less than the record set last year of 162.85 million pounds. New export sales during the month of August were about 202 million pounds.

Regional

	<u>Aug-23</u>		<u>Aug-22</u>		<u>% Change</u>
	Shelled	Inshell	Shelled	Inshell	
<u>EUROPE</u>					
France	2,233,135	0	1,918,877	0	16%
Germany	14,190,671	0	12,522,629		13%
Italy	8,272,113	88,988	6,778,507	91,683	22%
Netherlands	7,598,922	0	4,682,419	0	62%
Spain	17,832,257	62,900	23,305,355	91,737	-24%
U.K.	3,640,631	0	2,147,200	0	70%
<u>MIDDLE EAST</u>					
Israel	770,000	0	1,123,511	63,562	-35%
Jordan	643,100	0	1,442,250	0	-55%
Saudi Arabia	308,000	0	1,100,000	0	-72%
Turkey	3,331,678	0	6,871,660	266,185	-53%
UAE	10,565,085	644,596	13,077,247	354,249	-17%
<u>ASIA</u>					
China/HK	5,070,529	1,171,054	5,148,318	4,167,304	-33%
Japan	5,381,297	0	4,097,946	0	31%
South Korea	4,277,324	0	3,427,409	0	25%
Vietnam	2,246,920	0	1,927,883	566,797	-10%
India	1,091,675	21,381,384	560,613	21,750,472	1%

Historical Pricing



Conclusion

August 2023 shipments of 212.01 million pounds were in line with industry expectations and are the second largest August shipments on record. Domestic shipments of 61.42 million pounds were down 4.03 million pounds (-6.2%) and export shipments of 150.60 million pounds were down 12.25 million pounds (-7.5%). Domestic commitments of 252 million pounds are down 52 million pounds (-17.06%), export commitments of 370 million pounds are up 59 million pounds (+19.14%) and total committed shipments of 621 million pounds are up 8 million pounds (+1.26%). New sales during the month of August were 256 million pounds compared to 196 million pounds a year ago. 2023 crop receipts of 70 million pounds are down 194 million pounds compared to last year. Not only was harvest delayed this season by multiple weeks, but unfavorable weather conditions have further delayed the incoming crop. The Almond Board of California adjusted the loss and exempt for the 2022 crop, resulting in the carryout increasing to 800 million pounds. Based on an estimated 2023 crop size of 2.60 billion pounds and a starting inventory of 800 million pounds, California is currently 25% sold – the same as last season at this time.

Due to the timing of harvest this season, August shipments consisted almost entirely of 2022 crop almonds. Typically, the industry is able to ship some new crop – mostly inshell – during August. August shipments to India (704 FCLs) were nearly identical to a year ago (+1%). If California had more 2022 crop inshell remaining or more availability from the new crop, shipments to India would have arguably been higher. Looking at other key markets, shipments to China/HK (152 FCLs) were down 3 million pounds (-33%) for August. With a later Chinese New Year in 2024 and a slowing Chinese economy, demand has been a little more subdued to start the season. August shipments to the Middle East (UAE: 260 FCLs, Turkey: 76 FCLs, Israel: 18 FCLs, Jordan: 15 FCLs and Saudi Arabia: 7 FCLs) were down 8 million pounds as importers continue to work through local inventories. Shipments to North Africa (Morocco: 97 FCLs, Algeria: 69 FCLs and Libya: 33 FCLs) were down 2 million pounds for August. Lastly, August shipments to Western Europe (1,370 FCLs) were up a little more than 3 million pounds. Demand from Europe has been stable the last few weeks with buyers taking advantage of discounted 2022 crop pricing for nearby needs and covering their late Q4 and Q1 positions from the 2023 crop.

The 2023 crop harvest has been one challenge after another thus far. The crop has come in agonizingly slow. Insect damage is reported to be higher than normal this season. Hurricane Hillary brought rainfall to parts of the growing region, resulting in growers having to shell out product that was initially allotted for inshell. Higher humidity levels are also increasing the occurrence of mold in some areas. Given these issues, new crop selling interest has been understandably limited the last few weeks. Prices have increased by as much as \$0.10/lb recently – largely due to a limited number of sellers in California. Now that the crop is coming in at a much quicker pace, growers and packers are beginning to get a better idea of what they have and how much – not just hearsay. With global demand beginning to pick up for new crop, we expect selling interest to pick up as well. After today's report, it would be difficult to make an argument for prices to decrease in the near term from current levels. With that said, California will once again have a large supply of almonds to market this season. It would be prudent for sellers to continue to sell and further increase their sold position rather than find themselves in a position where they have to sell.

As always, our teams in China, Dubai, India and California are at your service.