DERCO FOODS®

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# July 2023 Almond Position Report

July 2023 shipments were 186.67 million pounds. This is +10.2% compared to July 2022 shipments of 169.42 million pounds.

## 2022 Almond Supply

| | |
|---|---|
| Carry-in from the 2021 crop: | 837 million pounds |
| 2022 crop size: | 2.571 billion pounds |
| Less 2% loss / exempt: | 52 million pounds |
| Less shipments to date: | 2.565 billion pounds |
| Less commitments: | 373 million pounds |
| Remaining unsold supply: | 418 million pounds |

## Receipts, Shipments & Inventory v. 2021 Season

| | |
|---|---|
| Receipts: | -12.01% |
| Total supply v. 2021 season: | -3.32% |
| Shipments v. 2021 season: | -2.63% |
| Uncommitted inventory: | -14.42% |

**Receipts & Shipments**
2022 crop receipts are 2.571 billion pounds, which is -12.01% compared to 2021 crop receipts of 2.922 billion pounds. July shipments of 186.67 million pounds are 17.25 million pounds more than last year, but 42.72 million pounds less than the record set in July 2021.

**Commitments** (Almonds that are sold, but not yet shipped)
Domestic commitments of 183 million pounds are +24.12% and export commitments of 190 million pounds are -5.38% compared to July 2022. New 2022 crop sales during the month of July were about 109 million pounds. New 2023 crop sales during the month of July were about 82 million pounds.

**Domestic Shipments**
Domestic shipments were -1.1% at 56.52 million pounds. This is 0.66 million pounds less than last year and 14.37 million pounds less than the record set in July 2021. New 2022 crop domestic sales during the month of July were about 32 million pounds. New 2023 crop domestic sales during the month of July were about 6 million pounds.

**Export Shipments**
Export shipments were +15.9% at 130.14 million pounds. This is 17.89 million pounds more than last year, but 28.36 million pounds less than the record set in July 2021 of 158.50 million pounds. New 2022 crop export sales during the month of July were about 76 million pounds. New 2023 crop export sales during the month of July were about 77 million pounds.

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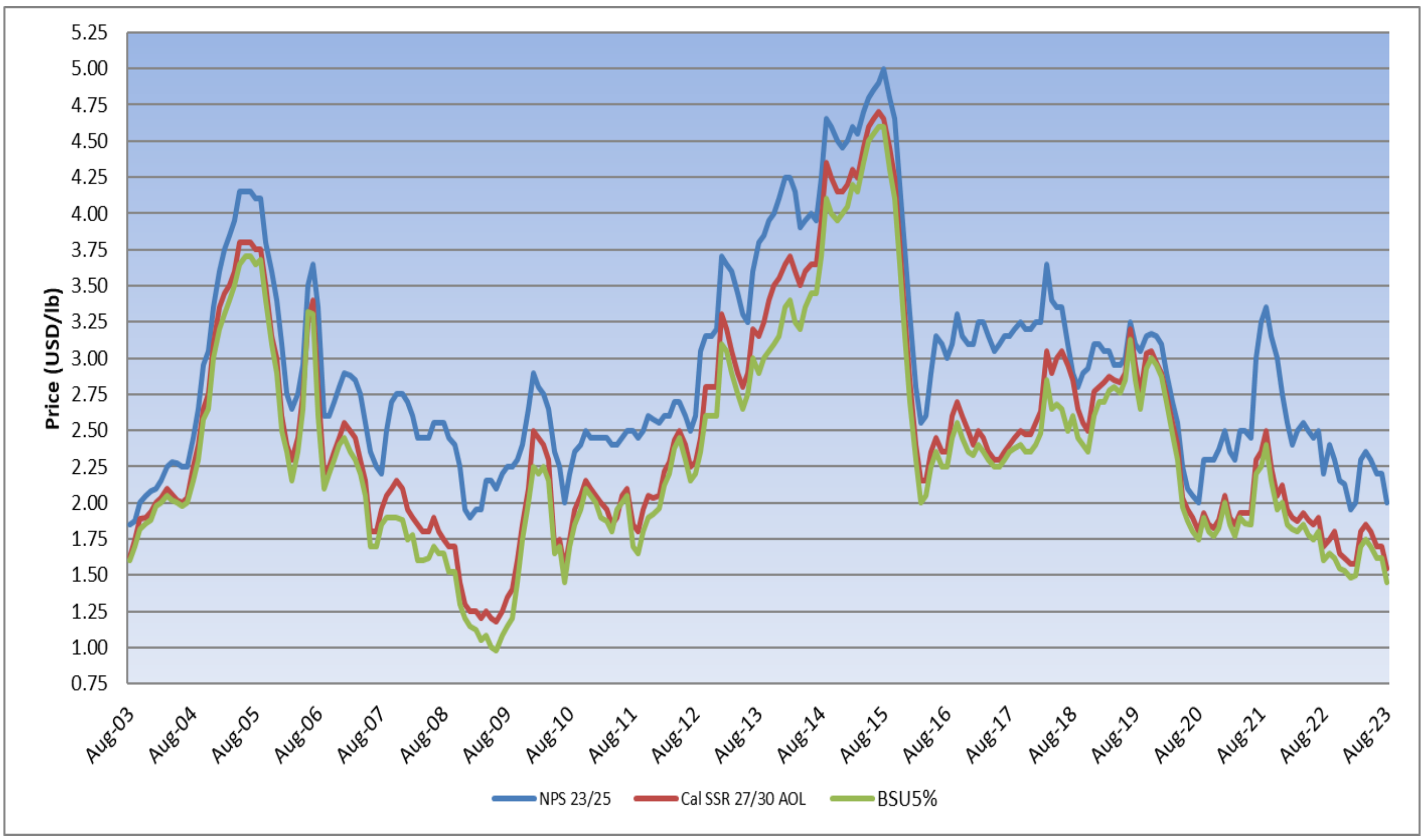
## Regional

| | Aug. 2022 - Jul. 2023 | | Aug. 2021 - Jul. 2022 | | % Change |
|---|---|---|---|---|---|
| **EUROPE** | **Shelled** | **Inshell** | **Shelled** | **Inshell** | |
| France | 26,418,299 | 0 | 21,900,928 | 0 | 21% |
| Germany | 114,850,634 | 97,605 | 118,973,382 | 153,000 | -4% |
| Italy | 81,848,477 | 1,828,600 | 82,057,148 | 1,538,875 | 0% |
| Netherlands | 87,585,778 | 0 | 103,517,985 | 32,247 | -15% |
| Spain | 192,616,647 | 1,168,701 | 226,117,658 | 869,751 | -15% |
| U.K. | 26,416,214 | 12,242 | 27,569,376 | 62,767 | -4% |
| **MIDDLE EAST** | | | | | |
| Israel | 11,376,161 | 933,625 | 12,065,769 | 955,208 | -5% |
| Jordan | 20,609,849 | 961,299 | 14,082,900 | 718,430 | 46% |
| Saudi Arabia | 24,604,625 | 210,744 | 19,080,050 | 57,047 | 30% |
| Turkey | 66,481,548 | 11,407,521 | 50,635,245 | 16,670,762 | 16% |
| UAE | 104,940,106 | 16,230,194 | 105,996,235 | 16,580,919 | -1% |
| **ASIA** | | | | | |
| China/HK | 64,137,899 | 79,245,756 | 48,578,000 | 78,726,355 | 13% |
| Japan | 87,276,382 | 3,966 | 95,012,447 | 47,793 | -8% |
| South Korea | 57,134,817 | 0 | 65,408,605 | 0 | -13% |
| Vietnam | 25,901,876 | 1,211,623 | 26,820,763 | 568,812 | -1% |
| India | 4,180,226 | 326,897,296 | 9,743,506 | 342,926,738 | -6% |

## Historical Pricing



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**Conclusion**

July 2023 shipments of 186.67 million pounds were near identical to last month and represent an increase of 17.25 million pounds (+10.2%) compared to July 2022 shipments of 169.42 million pounds. Domestic shipments of 56.52 million pounds were down 0.66 million pounds (-1.1%) and export shipments of 130.14 million pounds were up 17.89 million pounds (+15.9%) compared to last year. 2022 crop shipments of 2.565 billion pounds were down 69 million pounds (-2.63%) compared to 2021 crop shipments of 2.634 billion pounds. The carryout for the 2022 crop is 792 million pounds compared to 838 million pounds last season. 2022 crop domestic commitments of 183 million pounds are up 36 million pounds (+24.12%) and export commitments of 190 million pounds are down 11 million pounds (-5.38%) compared to last season at this time. Total 2022 crop commitments of 373 million pounds finished the season up 25 million pounds (+7.10%) compared to last year. New 2022 crop sales during the month of July were 109 million pounds and new 2023 crop sales during the month of July were 82 million pounds. Total new crop commitments of 205 million pounds are down 94 million pounds (-31.4%) compared to this time last year. The 2022 crop is now 88% sold compared to 86% sold at this time last season.

2022 crop domestic shipments of 716.36 million pounds finished the season down 48 million pounds (-6.32%) compared to 2021 crop domestic shipments of 764.64 million pounds. 2022 crop export shipments of 1.848 billion pounds are down 21 million pounds (-1.13%) compared to 2021 export shipments of 1.869 billion pounds. It isn't a surprise then that export shipments for July were responsible for the net increase in shipments this past month. July shipments to India (761 FCLs) led the way – up 11 million pounds for the month and finished the season down 21 million pounds (-6%). July shipments to China/HK (104 FCLs) were down 4 million pounds and ended the crop year up 16 million pounds (+13%). Shipments to the Middle East (UAE: 141 FCLs, Turkey: 87 FCLs, Israel: 20 FCLs, Jordan: 13 FCLs and Saudi Arabia: 12 FCLs) were down 3 million pounds for the month of July and were up 23 million pounds (+9%) for the 2022 crop year. July shipments to North Africa (Morocco: 115 FCLs, Algeria: 23 FCLs and Libya: 16 FCLs) were up 1 million pounds and finished the season up an astounding 34 million pounds (+56%). Shipments to Western Europe (1,097 FCLs) were up 8 million pounds for July, but ended the 2022 crop year down 62 million pounds (-10%).

Since last month's report, the NASS Objective Estimate was released at 2.60 billion pounds – on the higher end of expectations. Immediately following the release of the official estimate, both current crop and new crop prices have come down. For most items, 2022 crop prices have reached the lowest levels we have seen this season and are the lowest prices we have seen in over a decade. Premiums for 2023 crop have shrunk over the past month, with several items trading at or near parity and even at a discount to 2022 crop in the case of inshell. With that said, inshell returns (particularly for Nonpareil and to a lesser degree Independence) maintained a sizeable premium over kernels in these varieties for most of the 2022 crop year. At current prices, growers in California are taking significant losses. However, with inshell providing higher returns (smaller losses), we anticipate more inshell being made from the 2023 crop, which will ultimately affect availability of kernels in these varieties. It is also worth noting that kernel sizing is expected to be larger for the 2023 crop. Harvest is just now starting in California, which is about 10-14 days later than average. Much like last season, we expect a large percentage of shipments for August and September to consist of almonds from the previous crop year.

As always, our teams in China, Dubai, India and California are at your service.