DERCO FOODS®

2670 West Shaw Lane, Fresno, California 93711 U.S.A.
Telephone (559) 435-2664 • Fax (559) 435-8520 • www.dercofoods.com • e-mail: derco@dercofoods.com

January 2022 Almond Position Report

January 2022 shipments were 177.21 million pounds. This is -8.8% compared to January 2021 shipments of 194.29 million pounds.

2021 Almond Supply

Carry-in from the 2020 crop:	608 million pounds
Estimated 2021 crop size:	2.90 billion pounds
Less 2% loss / exempt:	58 million pounds
Less shipments to date:	1.239 billion pounds
Less commitments:	841 million pounds
Remaining unsold supply:	1.370 billion pounds

Receipts, Shipments & Inventory v. 2020 Season

Receipts:	-6.53%
Total supply v. 2020 season:	-1.04%
Shipments v. 2020 season:	-16.17%
Uncommitted inventory:	+29.27%

Receipts & Shipments
2021 crop receipts are 2.828 billion pounds, which is -6.53% compared to 2020 crop receipts of 3.025 billion pounds. January shipments of 177.21 million pounds are 17.08 million pounds less than last year and 43.29 million pounds less than the record set in January 2020. 2021 crop shipments of 1.239 billion pounds are -16.17% compared to 2020 crop shipments of 1.478 billion pounds.

Commitments (Almonds that are sold, but not yet shipped)
Domestic commitments of 338 million pounds are -6.09% and export commitments of 503 million pounds are -12.03% compared to January 2021. New sales during the month of January were about 208 million pounds.

Domestic Shipments
Domestic shipments were +13.3% at 66.57 million pounds. This is 7.81 million pounds more than last year, but 4.6 million pounds less than the record set in January 2020. New domestic sales for the month of January were about 69 million pounds.

Export Shipments
Export shipments were -18.4% at 110.64 million pounds. This is 24.89 million pounds less than last year and 38.68 million pounds less than the record set in January 2020. New export sales for the month of January were about 139 million pounds.

DERCO FOODS®

2670 West Shaw Lane, Fresno, California 93711 U.S.A.
Telephone (559) 435-2664 • Fax (559) 435-8520 • www.dercofoods.com • e-mail: derco@dercofoods.com

Regional Shipments

	Aug. 2021 - Jan. 2022		Aug. 2020 - Jan. 2021		% Change
EUROPE	**Shelled**	**Inshell**	**Shelled**	**Inshell**	
France	8,579,008	0	17,390,907	0	-51%
Germany	48,436,190	30,600	63,591,289	30,600	-24%
Italy	35,946,199	991,352	47,472,243	1,336,228	-24%
Netherlands	39,920,712	0	43,105,048	0	-7%
Spain	77,358,457	556,749	112,170,470	826,117	-31%
U.K.	12,370,809	62,767	19,819,340	0	-37%
MIDDLE EAST					
Israel	4,678,295	603,892	6,345,350	191,808	-19%
Jordan	5,762,950	492,210	7,015,975	661,873	-19%
Saudi Arabia	6,038,300	29,597	11,077,760	180,521	-46%
Turkey	15,411,984	12,064,848	25,219,627	8,953,347	-20%
UAE	42,802,270	9,523,200	51,277,099	7,703,275	-11%
ASIA					
China/HK	23,747,750	63,561,505	57,448,603	62,072,618	-27%
Japan	41,807,482	47,793	36,794,937	3,460	14%
South Korea	37,314,042	0	36,732,198	0	2%
Vietnam	12,025,405	477,173	12,753,136	4,691,955	-28%
India	6,245,019	187,704,079	1,049,559	241,207,345	-20%

Historical Pricing

DERCO FOODS®

2670 West Shaw Lane, Fresno, California 93711 U.S.A.
Telephone (559) 435-2664 • Fax (559) 435-8520 • www.dercofoods.com • e-mail: derco@dercofoods.com

Conclusion

California shipped 177.21 million pounds in the month of January, down 17.08 million pounds (-8.8%) from last year. Domestic shipments were up for the second consecutive month at 66.57 million pounds (+13.3%). As expected, export shipments were down for the fifth consecutive month at 110.64 million pounds (-18.4%). Year-to-date shipments of 1.234 billion pounds are tracking 239 million pounds (-16.17%) behind last year's shipments of 1.478 billion pounds. New sales for the month of January were 208 million pounds, compared to 205 million pounds in January 2021. Total committed shipments of 841 million pounds are 91 million pounds less than last year. California added 171 million pounds of receipts during the month of January to bring YTD receipts to 2.828 billion pounds, compared to 3.025 billion pounds at this time last season. If the industry is the same percentage received as last year, the 2021 crop will be around 2.90 billion pounds. Based on a crop of this size, the industry is 60% sold (shipments + commitments) compared to 69% sold last year at this time.

At the halfway point in the season, YTD U.S. domestic shipments are slightly ahead (+0.33%) of last year, while YTD export shipments are drastically down (-22.10%). In the second half of last season, the industry shipped a record 1.420 billion pounds for an average of 237 million pounds per month. In the current shipping environment, it would be impossible to expect California to match these figures. However, with prices for most items at or very near the historically low levels seen last season, demand has noticeably increased from most major markets. New sales during the past two months have exceeded last year's new sales during those respective months and you have to believe pricing is largely responsible. So, while we might not be able to ship the same volume as we did during the second half of last season, it will be interesting to see if California can at least sell a similar amount. In other words, California's carryout may not decrease from current expectations of 800-900 million pounds, but the uncommitted inventory (product sold but not yet shipped) may look better on paper.

Bloom is underway in California in warmer than average temperatures. Weather conditions for the weeks ahead look to be ideal for a great bloom. While dry conditions are good for bloom, it doesn't help the water situation in California. It is worth noting that California experienced one of the driest Januarys on record after a record wet December. Given the warmer weather and lack of rain and snow over the last 6 weeks, the snowpack in California is now below average for this time of year. Growers are hoping for a couple more good storms before Winter is over to help minimize drought concerns and further ease water restrictions this upcoming Spring and Summer.

Given the ongoing shipment delays from California and at various transshipment ports around the world, we encourage buyers to continue to plan their purchases accordingly. Demand has been very strong these last couple months and production space is limited for shipment within the next 4-6 weeks. Now is a great time to take advantage of the cheapest prices we have seen all season.

As always, our teams in China, Dubai, India and California are at your service.

Best regards,
DERCO FOODS